



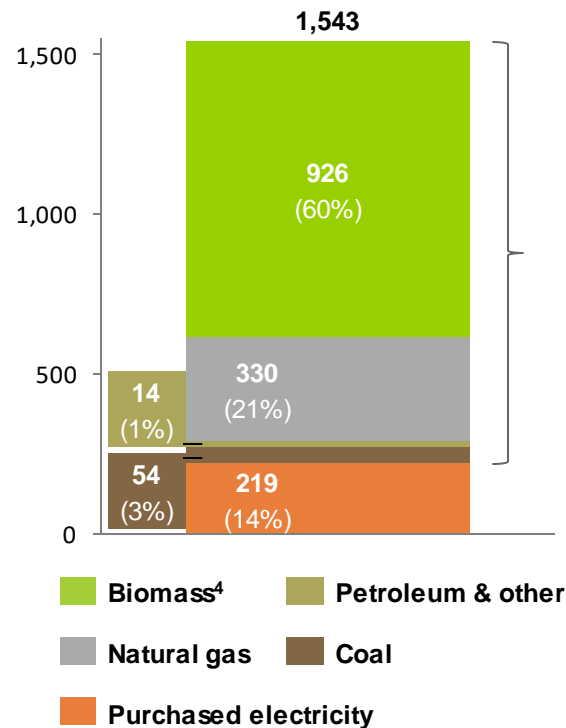
Paper

Sector Perspectives

60% of thermal energy is from combustion of biofuels, which produces unrecorded biogenic emissions of over 100 million tonnes of CO2e annually

Total energy consumption (2018)¹

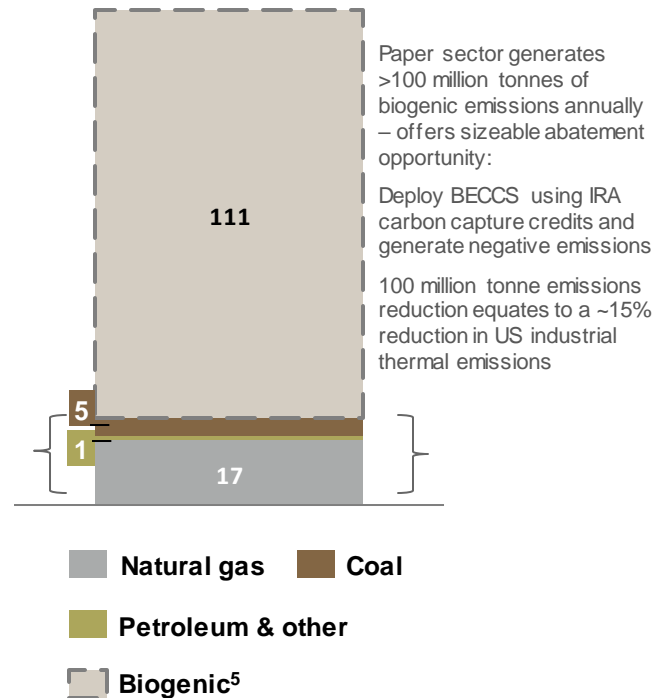
Trillion Btu



Thermal emissions (2018)²

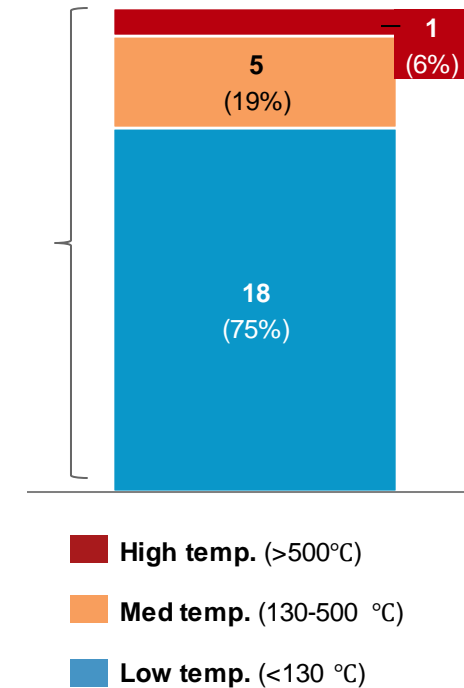
Million Tonnes of CO2e

24 (fossil) + 111 (biogenic) = 135 total



Estimated thermal emissions by process temperature (2018)³

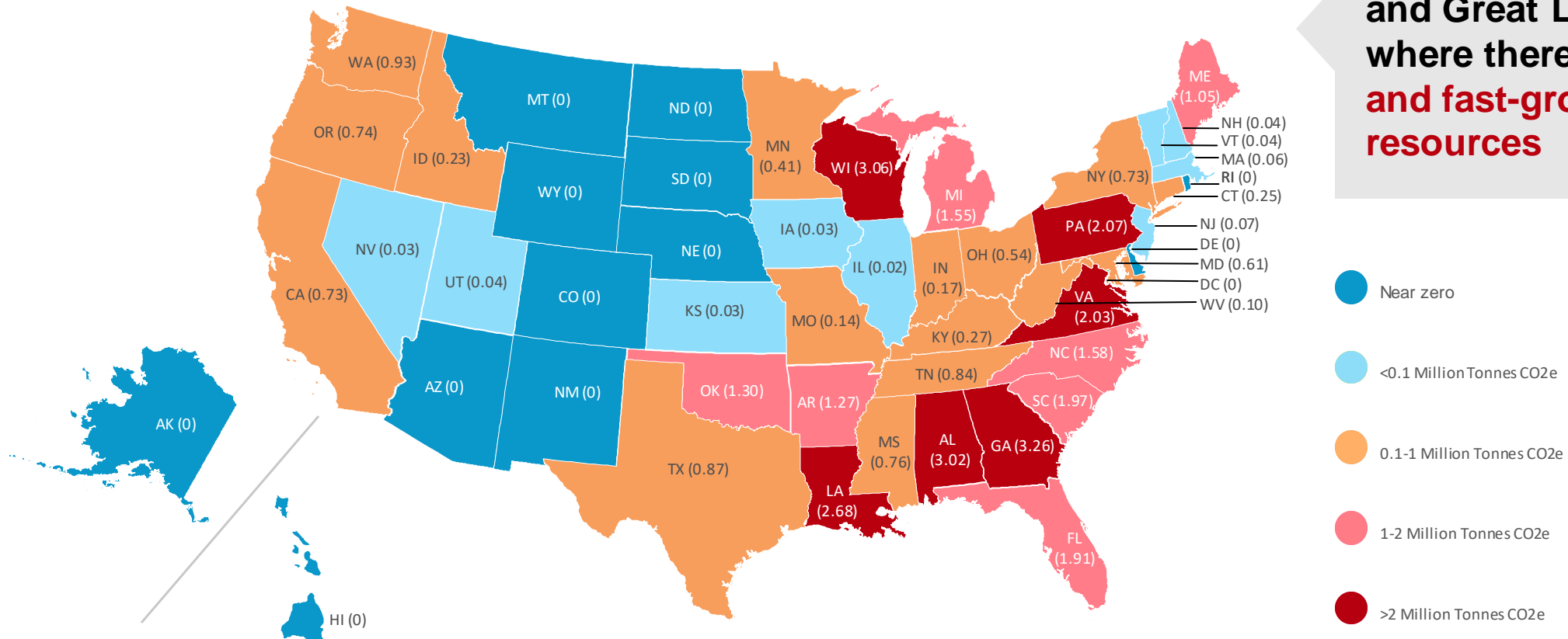
Million Tonnes of CO2e



1. EIA Annual Energy Outlook 2019 2. Based on AEO 2019 Outlook for 2018 energy consumption by combustible fuel (excludes purchased electricity) and EPA emissions intensity of individual fuels; RNG and green hydrogen are considered net zero, biomass is estimated at 15 kg CO2e/mmBtu 3. Calculated using the NREL MECS survey data for thermal energy use (2014) 4. Biomass emissions are considered net zero by EPA and related biogenic emissions are not recorded in EPA thermal emissions data 5. Total paper sector biogenic CO2e emissions exceed 111 million tonnes in 2018 with the top 50 facilities generating ~75 million tonnes of biogenic CO2e; biogenic emissions primarily result from combustion of woody biomass and black liquor Source: EIA; EPA; NREL; BCG analysis

Thermal emissions are concentrated in the Southeast and Great Lakes

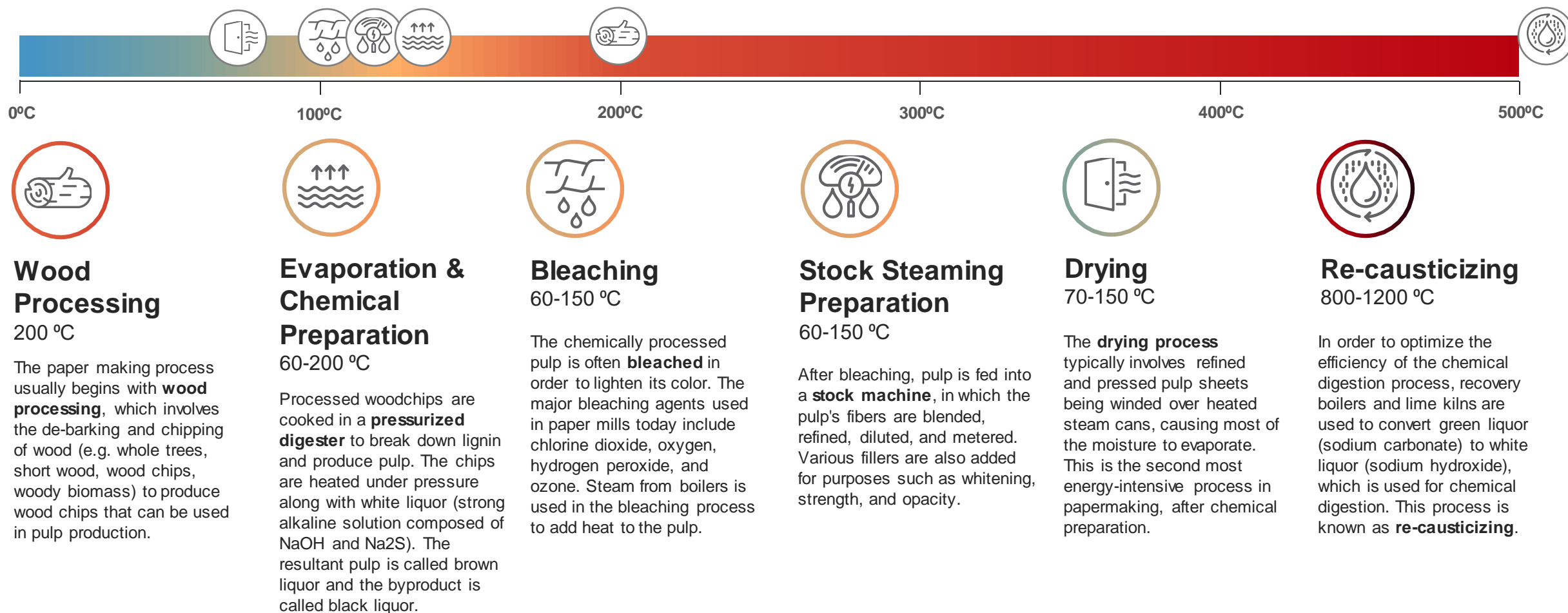
Food thermal emissions by state (Million Tonnes of CO₂e)¹



Paper industries are focused in the Southeast and Great Lakes regions, where there are **abundant and fast-growing wood resources**

1. EPA GHGRP Inventory FLIGHT Database (2018); captures actual onsite reported emissions for large emitters emitting >25K tonnes of CO₂e/year 2. May include some process emissions (<25% of total)

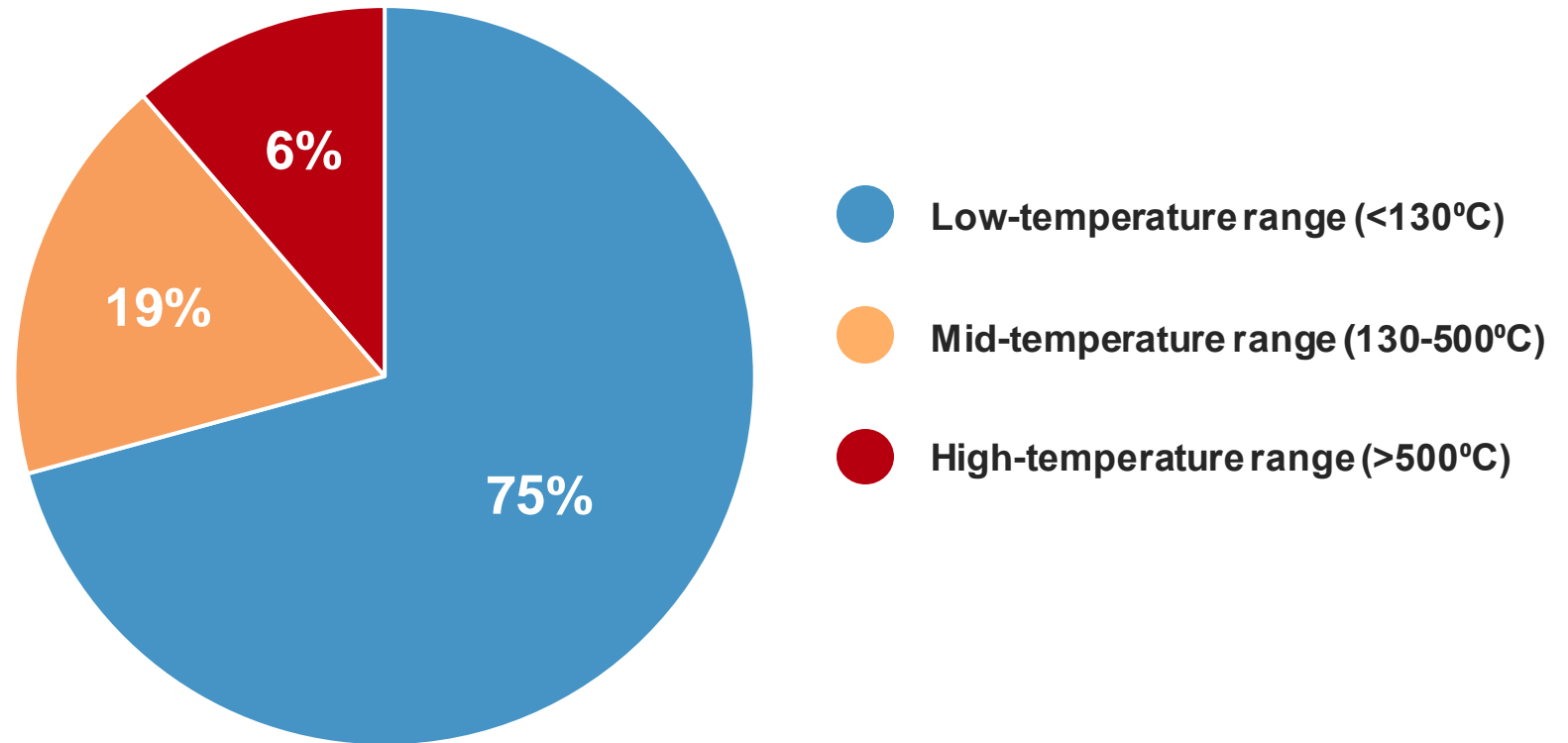
Key heat applications require low & medium temperatures and can be electrified; several processes are already electrified at some facilities



Low-temperature heat processes are well suited for electrification, solar thermal, biomass

~94% of thermal energy consumption occurs in the low- and medium-temperature ranges

Thermal energy consumption (TBtu) by heat temperature range (°C)¹

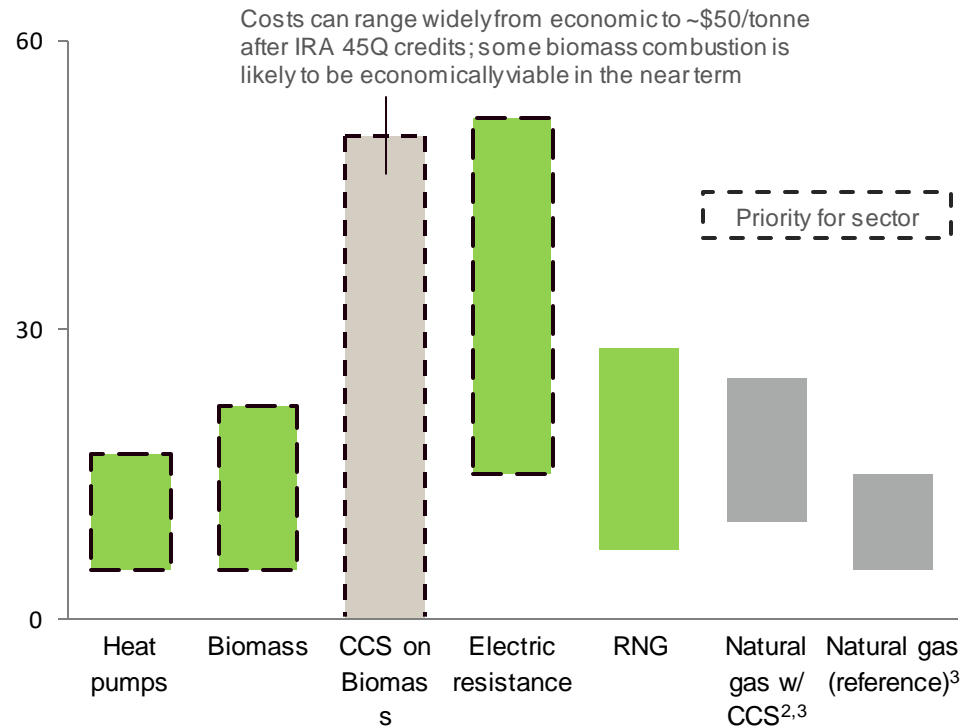


1. NREL. Manufacturing Thermal Energy Use in 2014
Source: DOE (2022), industry reports and papers, BCG analysis

Biomass and heat pumps are the most economic renewable fuel alternatives to natural gas in the short, medium and long term

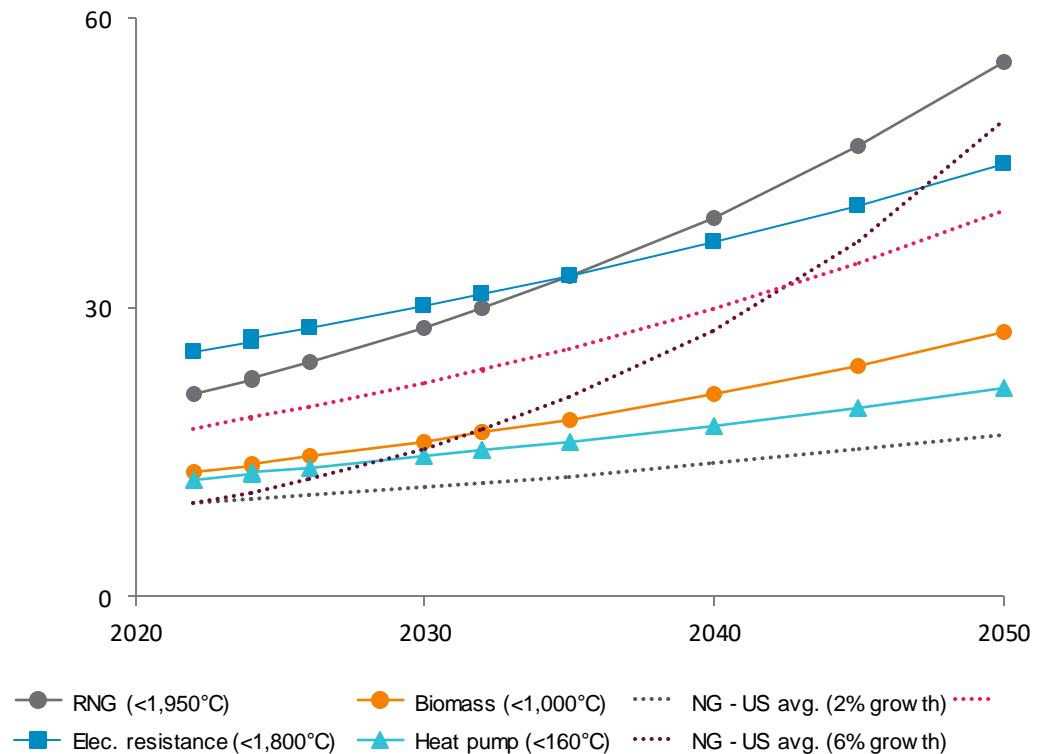
2022 LCOH for relevant technologies¹

(\$/MMBtu)



Projected LCOH for relevant technologies¹

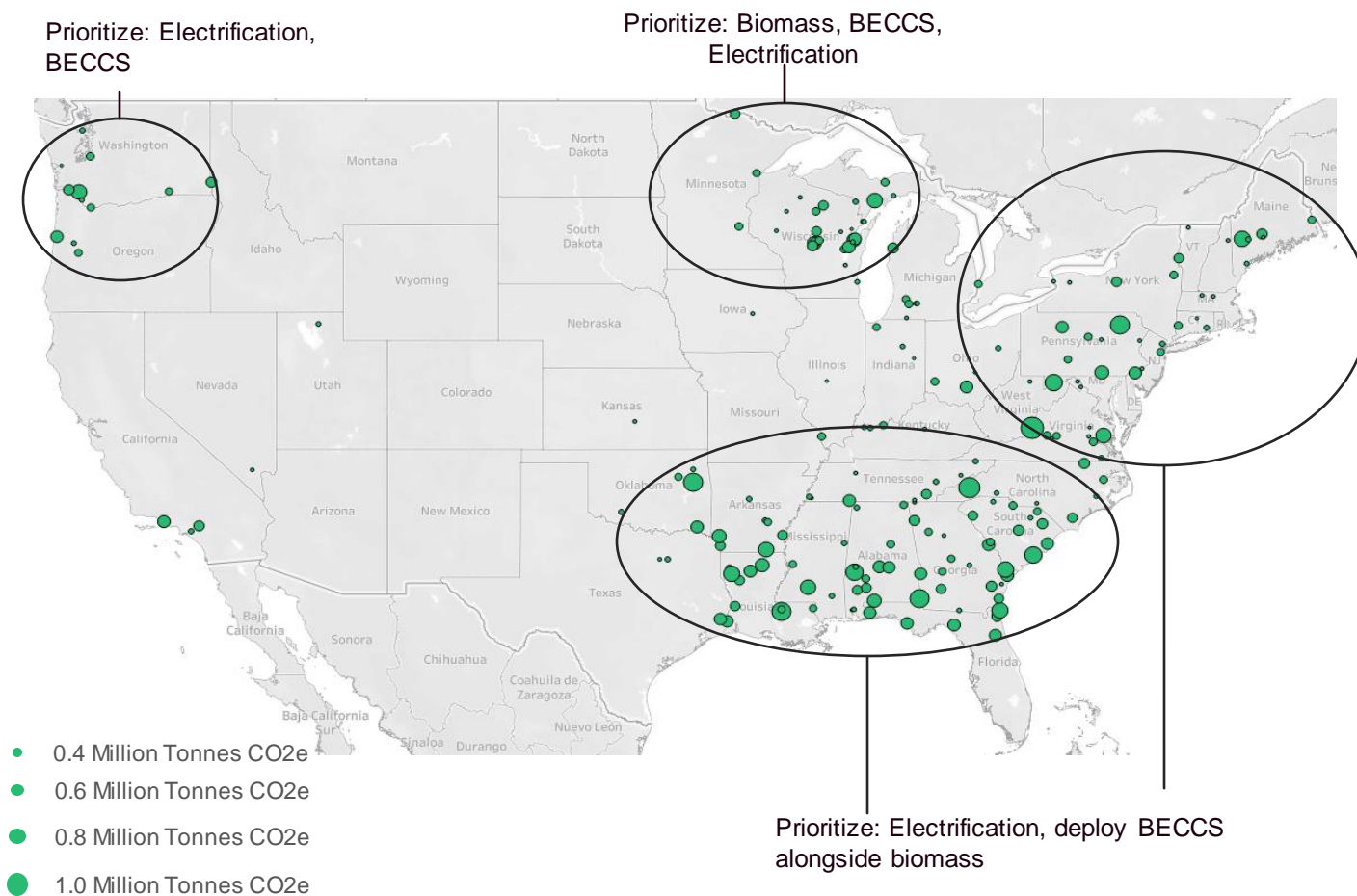
Average US LCOH (\$/MMBtu)



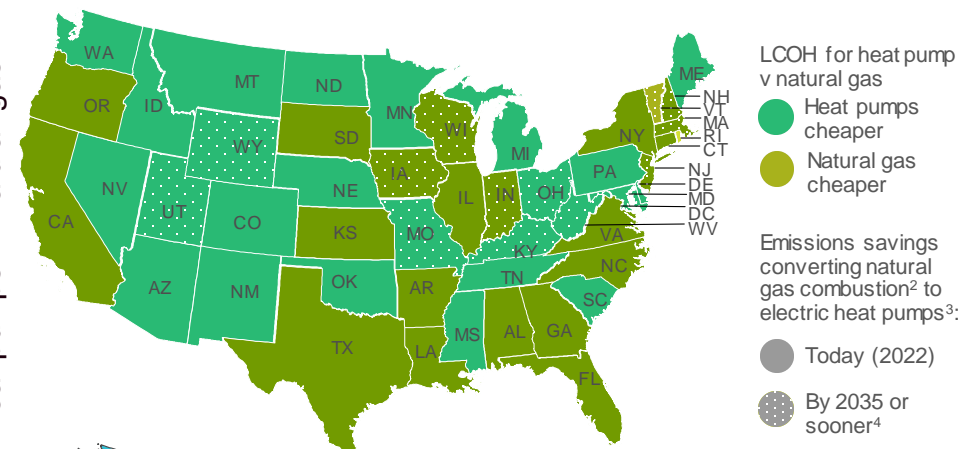
1. LCOH compares project lifetime costs against lifetime energy produced; costs include capital expense of equipment, fuel costs, and maintenance expense assumptions over the usable life of the energy asset. Electricity and natural gas pricing is based on national weighted average wholesale industrial end user electricity and natural gas prices for the past 1 year as of June 2022 industrial electricity modeled to grow at 2% per year. Electric heat pumps, electric resistive, and natural gas heating efficiencies modeled at 300%, 99%, 75%, respectively. Includes Inflation Reduction Act incentives 2. Combined with natural gas combustion; includes \$85/tonne 45Q tax credits from IRA 3. Uses weighted average US natural gas price for the past twelve months as of June 2022 (excludes Hawaii); assumes 75% combustion efficiency Source: EIA; EPA; Inflation Reduction Act; BCG analysis

Heat pumps appear cost effective and reduce emissions in ~45 states today

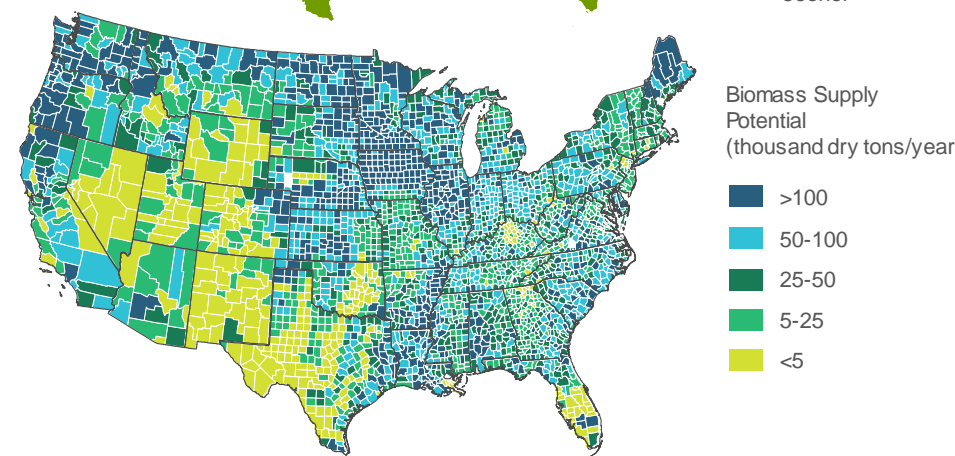
US Paper Sector thermal emissions by zip code¹



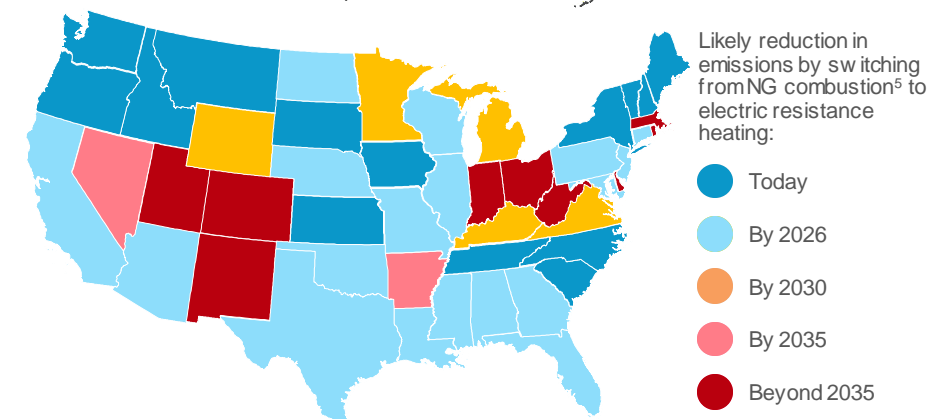
Heat pumps v. Natural gas^{2,4}



Biomass supply³



Elec. resistance emissions v. NG⁴



1. EPA GHGRP Inventory FLIGHT Database (2018); captures actual onsite reported emissions for large emitters emitting >25k tons of CO₂e per year 2. US EIA Industrial Electricity Prices (May 2022), US EIA Industrial Natural Gas Prices (May 2022), Industrial Heat Pumps: Electrifying Industry's Process Heat Supply – ACEEE 3. NREL Biofuels Atlas 4. US EPA GHGRP (2019); US EIA; State Renewable Portfolio Standards; IEA ETSAP Industrial Combustion Boilers Fact Sheet; BCG analysis 5. Calculated using 85% efficiency for natural gas boiler 6. Calculated using a conservative COP of 3

Decarbonization pathways



Coal & Petroleum

Displace at accelerated pace



Natural Gas

Displace with renewable fuels



Electrification

Deploy heat pumps <130°C; expand to ~200°C by 2030+; deploy electric resistance where feasible



Biomass

Continue to use as fuel; increase efficiency of use; deploy CCS against biogenic emissions



Electric Resistance + Thermal Storage

Deploy as/where inexpensive intermittent renewable electricity is available



CCS on Biogenic Emissions

Capture biogenic emissions from combustion of biomass and black liquor

2022

2050

Considerations

State electricity grid emissions intensity for elec. resistance

Availability and sustainability of wood waste and byproducts

Grid or PPA supports emissions savings, viable economics

Potential to produce 100 million tons of negative emissions (annually)

Target First Movers

States with inexpensive electricity, or high NG price

Current pulp and paper manufacturers

Ability to procure inexpensive intermittent electricity

Regions with paper clusters and adequate geology for storage or location for transport of carbon

Biomass combustion constitutes the majority of thermal energy with the remainder fueled by natural gas and petroleum — **fossil fuels can be displaced with electrification and increased use of waste biomass**

Combustion of biomass and black liquor appears to generate biogenic emissions of **100+ million tonnes** of CO₂e annually – CCS should be evaluated across the sector to identify economically viable opportunities for BECCS to create negative emissions (using IRA 48Q tax credits of \$85/tonne)

Thermal decarbonization pathways

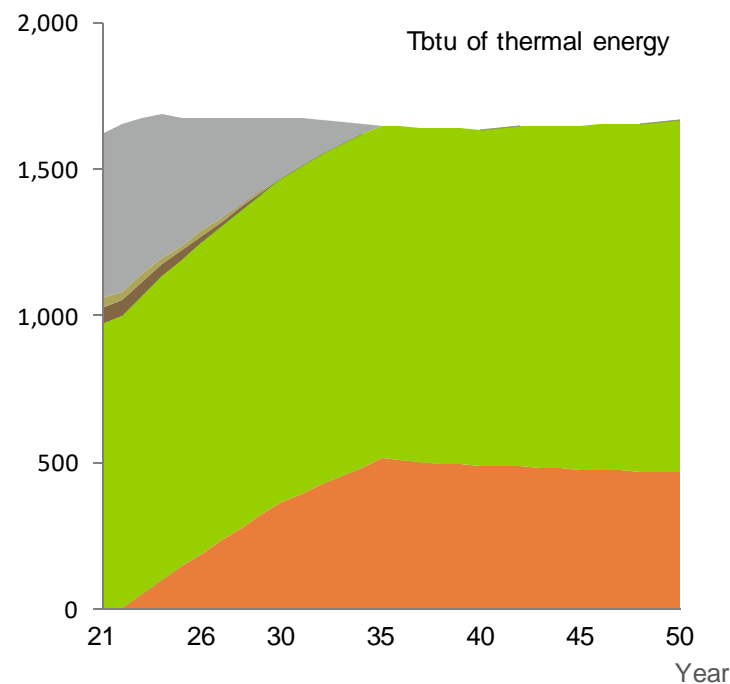
94% of industrial heat is in low (75%) and medium (19%) temperature ranges, which can be **decarbonized on an accelerated timeline** with electrification and heat pumps

Use of fossil coal and petroleum is **phased out by 2030**, and natural gas **phased out by 2035** – replaced primarily by electrification
Woody biomass represents majority of current energy consumption; increased efficiency in use of biomass is recommended to reduce released carbon from waste

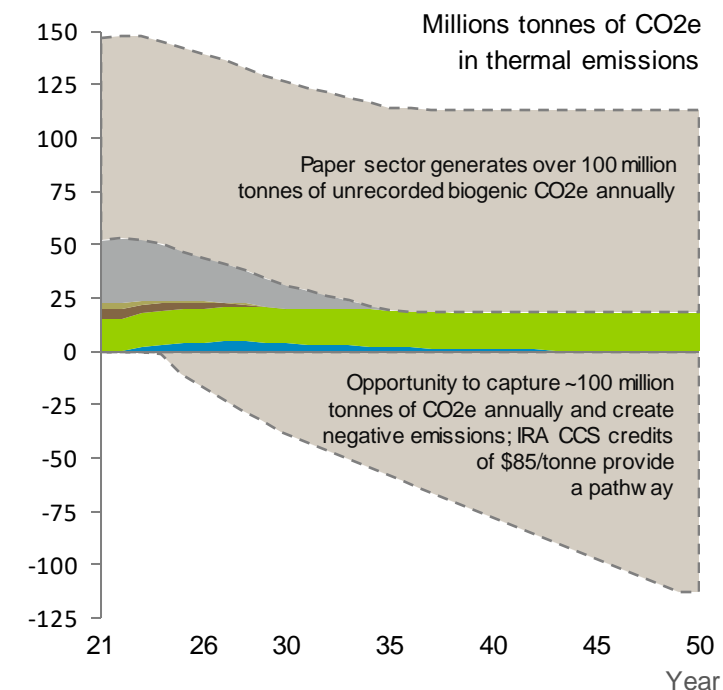
The sector generated 111 million tonnes of biogenic CO₂e^{3,4} in 2018 primarily due to combustion; while these emissions are unreported, there is an opportunity for the sector to capture this carbon, which would equate to a ~15% reduction in total industrial thermal emissions.

Bio-energy with carbon capture and sequestration (BECCS) should be evaluated and deployed using the Inflation Reduction Act carbon capture credits of \$85/tonne of carbon; these credits may allow a portion of the total biogenic emissions to be captured cost effectively today. Given mid-long term cost efficiencies in CCS technology, these biogenic emissions could become “in the money”

Thermal energy consumption¹



Thermal emissions²



1. Total thermal energy consumption based on EIA 2022 Outlook; forecasted energy mix per BCG analysis 2. Thermal emissions calculated based on emissions intensity of individual fuels; RNG and clean hydrogen assumed to be net zero fuels, biomass assumed to have an emissions intensity of 15 kg CO₂e per mmBtu, electricity modeled based on US electric grid emissions intensity 80% and 100% renewables by 2030 and 2050 Source: EIA outlook; EIA emissions intensity; BCG analysis

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