

Projects Working Group

Renewable Thermal Collaborative April 20, 2021













































































TODAY'S SPEAKERS



Blaine Collison DGA/RTC

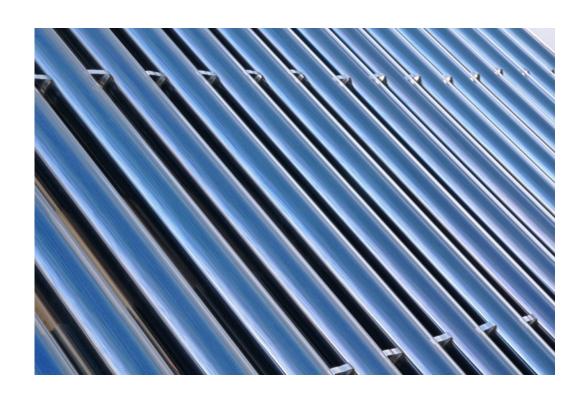


Oliver Hurrey Galvanised



Andy Todd Verco

THE RTC IS LAUNCHING A NEW PROJECTS WORKING GROUP



This new RTC Working Group will be supported by Verco and Galvanised, and will be focused on developing collaborative project ideas aimed at accelerating progress in the area of renewable thermal energy.







PURPOSE OF THE PROJECTS WORKING GROUP

To support companies' efforts to address shared renewable thermal challenges collaboratively

To provide members with the information to enable them to gain internal support for collaborative projects

To accelerate thermal decarbonization by sharing project findings with the wider renewable thermal community



BASIC FRAMEWORK OF THE WORKING GROUP

- The group is aimed at thermal energy users interested in joining and funding collaborative projects.
- 2. Participation in the group will be open to RTC members and non-member thermal energy users.
- 3. Challenges and collaboration ideas will be collected from the group, worked up into potential collaborative projects, and presented back to the group with supporting documentation.

- 4. Group participants will have the opportunity to go back to their businesses to confirm whether they wish to participate in a project, sharing the cost with the other participants.
- 5. Insights findings from the progressed projects will be shared back with the RTC community in due course.



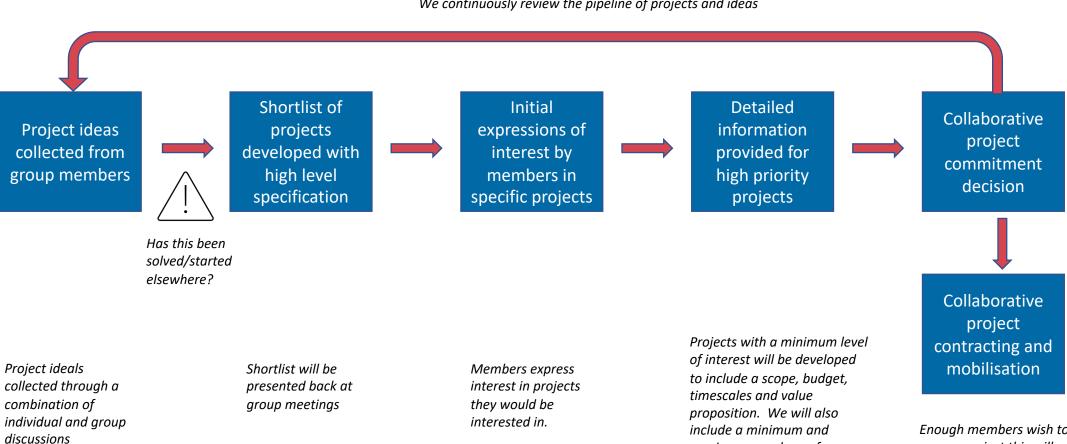
PILOT TIMELINE

Activity	March	April	May	June	July	August	September
RTC collaborative projects group announced at community call – 9th March	\Rightarrow						
Discussion with RTC members on shortlisted concepts	•						
Meeting to present prioritised shortlist and initial budget/scope for high priority items – 1 st April		\bigstar					
RTC webinar to promote group to wider audience - 20th April		\Rightarrow					
Further concept development - issue project document outlining scope, cost and value proposition to anyone who expressed interested	•	•		•	•		
Interested members engage internal stakeholders to gain support for activity		•-	•		•	- •	
Pre-meeting check in with companies - understand how internal engagement went, understand new priorities			•—	-•		•—•	
Projects Working Group meetings				\Rightarrow			*



PROJECT DEVELOPMENT PROCESS

We continuously review the pipeline of projects and ideas



Enough members wish to pursue project this will create maximum numbers of a separate workstream to participants finalise contracts and mobilise the project



INITIAL AREAS OF INTEREST FROM THE GROUP



From conversations with group members over the past 6 months a shortlist of challenge areas was developed.

Whilst not an exhaustive list this is a good reflection of the key issues the brands are facing.

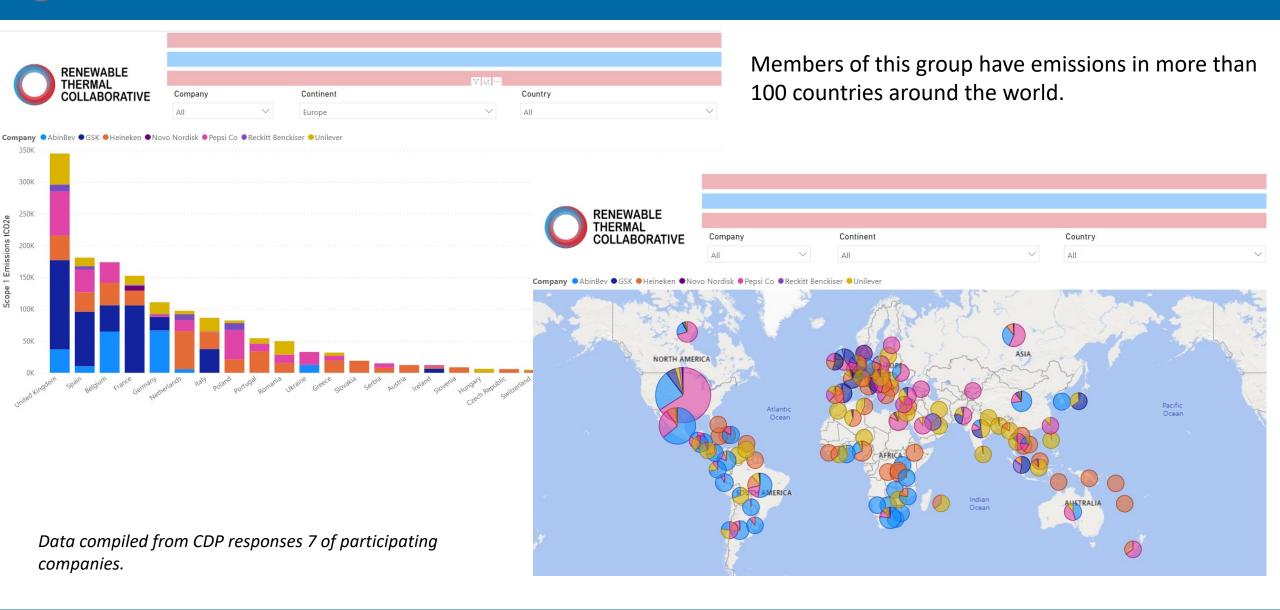
CHALLENGES WERE CONSOLIDATED INTO AN INITIAL SHORTLIST

Item	Topic	Key questions /	challeng	ge areas	Potential p	eer grou	p activities	Potential benefits to members				
1	Use of CHP in decarb journey	or are they still pa •Should our view of •If natural gas prict with other techno	they bad and should we move away from them they still part of the solution? Ild our view change in different geographies? Tural gas price remains low could they be used other technologies (e.g. Carbon Capture) to ate carbon impact?									
2	Waste to	•Is this an Interim	Item	Topic	Key questions / challenge areas		allenge areas	Potential peer group activities		Potential benefits to members		
	Energy (combustion)	•Are Biomass CHP •Should we be using municipal markets •What is the carbothis a positive area burning?	4	Waste to energy (AD – Biogas)	industry suc agricultural •Investment together to	industry such as the use of sewage, manure and agricultural waste •Investment is needed so companies need to get together to prove the market is there to buy		Market readiness evaluation: Identification of the best fundamentals (regulatory environment, cert relatively high fuel price, ability to handle digestal identified region(s) peer group members can quathey would be interested in procuring from a greedemand is quantified a market review to identification.	tification scheme ate). For the antify the deman een source. Once	d		
3	Green gas, Renewable gas certification	•Status of green gain different marke				Item	Topic	Key questions / challenge areas	Po	tential peer group activities	Potential benefits to members	
		What is the likely for biomethane How can these be changes need to h guidance)				7	Hydrogen Expansion	Blue + Green (hydrogen is becoming available bu costs are very high There are lots of projects going on around world (ERM hydrogen study on this) Likely to be some pilot opportunities with compa		apping of hydrogen projects in different regions. entification of project developers entification of potential collaborative pilots	Overview of current development of hydrogen projects Potential to develop collaborative pilots	
				Mainstreaming carbon capture	•CO2 reuse or not). •New tech r application, mainstream •SBT/GHG F			coming together with larger demand to have examples like the Uk Hynet project. Need the infrastructure in place, government subsidies etc or alternative ideas mix hydroge with nat gas at 20% to low c in interim solution.	more t en			
			6	Electrification, heat pumps etc for thermal use	•What tech available •How are w and initial b •Where is the should we be •Who can p	8 1	Thermal demand mapper for Peer Group	The applicable solutions for renewable therm technical and geographical consideration. The heating application and grade of heat rean important consideration when looking for opportunities to collaborate or develop region clusters	quired is inc Cuinal By	latabase and visualisation tool which companies load details of their thermal requirements. This could clude: rrent fuel consumption region eakout of heating demands (by temperature range/plication)	This could be used to help identify suitable areas for collaborative pilots, provide guidance on focus areas for the group as well as providing some quantitative demand data when looking to engage with project developers for Hydrogen/AD/green gas	
					-who can p	9	RT regional incentives / maturity map	•The attractiveness of different technologies of significantly by different region and it can be to keep local information up to date.	difficult ide inc fav the gro dif	enewable thermal attractiveness mapping tool that entifies the local drivers / market instruments and tentives in different regions and suggests the most rourable technology by region. Could be overlaid on a Thermal demand map to inform focus areas for the pup, inform strategy of members. Members from ferent regions could provide insight around local evers/ incentives to help keep tool up to date.	Members would be able to quickly assess which technologies are likely to be most favourable in each region. When used in conjunction with the Thermal demand map this could be used to support the development of strategies	





MEMBERS OF THE GROUP HAVE EMISSIONS ALL OVER THE WORLD





MOST POPULAR AREAS OF CHALLENGE

Central development of location specific strategies

Challenges / Questions:

- The feasibility of technologies is influenced by a number of local factors (availability of fuel, local incentives, commercial drivers and availability of solution providers). Does this market intelligence exist in a useable format?
- The grade of heat required is an important consideration when looking at technologies, are there any tools to help map this at a site level?
- We need a Renewable Thermal as a Service solution who could provide this?

Potential for collaboration

- Data collection and visualisation out the thermal demand of each country by region/facility
- Development of tool to support the development and consolidation of heat demand profiles at a facility level
- Development of technology attractiveness indication for different renewable thermal solutions for each region/facility
- Pool demand and engage potential renewable thermal energy as a service providers.

Likely benefits to members

- A basis to identify suitable areas for collaborative pilots, provide guidance on focus areas for the group as well as providing some quantitative demand data when looking to engage with project developers for Hydrogen/AD/green gas
- Members would be able to quickly assess which technologies are likely to be most favourable in each region. When used in conjunction with the Thermal demand map this could be used to support the development of strategies



MOST POPULAR AREAS OF CHALLENGE

Electrification - heat pumps

Challenges / Questions:

- What technologies are mature and currently available What are the best solutions <90oC and 90oC-150oC?
- How are we able to complete an initial feasibility and initial business case?
- Are there particular process applications / technology pairings that improve the business case.
- Who can provide solutions on a global scale?

Potential for collaboration

- Technology and market overview study focussing on both the established and emerging technologies.
- Feasibility assessment tool taking into account the complex and integrated nature of most industrial heat pumps.
- Identification of particular situations where barriers to heat pumps might be lower.

Likely benefits to members

- Information to support identification of technology applications in member's business
- Opportunity to identify opportunities for collaborative pilots



MOST POPULAR AREAS OF CHALLENGE

CHP/ Cogeneration

Challenges / Questions:

- Should we completely divest or are they still part of the solution?
- What site specific conditions make moving away from CHP difficult?
- Should our view change in different geographies?
- If natural gas price remains low could they be used with other technologies to mitigate carbon impact?
- How is the technology developing to utilise other lower carbon fuels?

Potential for collaboration

• Development of **decision framework** / **playbook for** the optimal application of CHP. Likely to include some basic calculation tools to help assess local conditions and whether considering an existing or a new asset.

Likely benefits to members

- Confidence in decision making for CHP in different situations
- Peer reviewed resource to use to build internal cases for or against CHP.



OUR FOCUS IN THE SHORT TERM

The focus between now and the next group meeting is to develop the initial project specifications for:

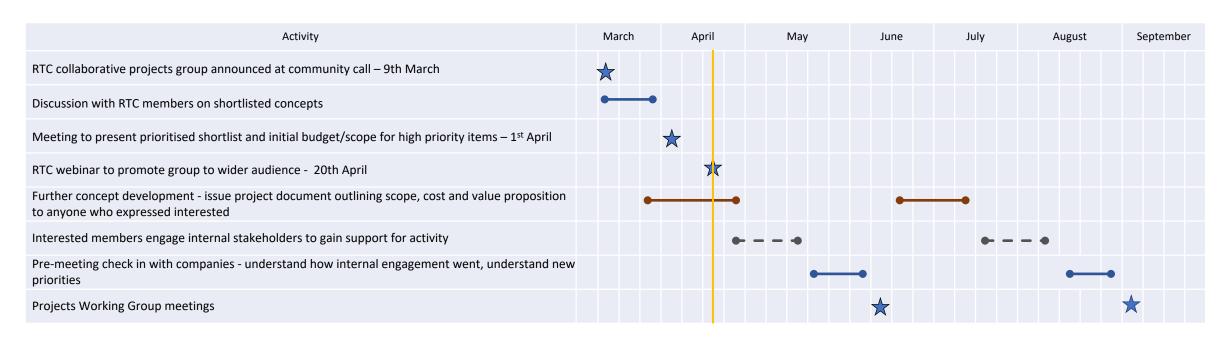
- Heat pump technology review and calculation tools
- CHP decision framework.

We aim to get the first drafts circulated to those who have expressed an initial interest in early May.

In parallel we will also be scoping the shared data tool but more user requirements are needed for this.



PILOT TIMELINE AND NEXT STEPS



Next steps:

- 1. April-May Calls with those interested to establish the support required and discuss specification
- **2. Early May** issue draft specification for first two project briefs
- 3. 8th June Meet again to announce first project(s) and evaluate revised shortlist

If interested in getting involved, please contact Blaine Collison (blaine@dgardiner.com) or Oliver Hurrey (ohurrey@getgalvanised.com)





QUESTIONS?